



ACCOUNT DIRECTOR – Spokane General | Spokane

POSITION OVERVIEW:

When people describe your role as an Account Director do they often add words like “rock star,” “brilliant” and “total bad*ss”? If so, you might be just the person we’re looking for to ~~manage~~ rock the day-to-day relationship with our clients and guide projects from concept to delivery.

WHO DOES WELL IN THIS ROLE?

- We don’t have a lot of hierarchy at C&V so we’re looking for people who are comfortable taking ownership of their projects. This position reports directly to the Account Service Team Director.
- A great listener. So, you can decipher the important information and provide excellent direction to the team.
- Someone who loves organization and managing all the details, big and small. Like organization isn’t just a verb for you. It’s a core personality trait.
- You got to really enjoy building relationships with our clients and collaborating with the team.
- You consider yourself a master of the art of feedback, both giving and receiving
- You have opinions about creative work and consider yourself a sovereign of the idea generation.
- You have a hidden desire to sell your ideas and stand up for them.
- You don’t merely focus on the check list of things to do. We need people who are passionate about the work.
- You manage project budgets like the money is your own.
- You hate missing deadlines.
- You have an innate drive to solve challenges and do the right thing.

EXPERIENCE:

- Have 7-10 years of experience managing projects in an agency setting or in a client-side marketing role.
- Have worked on many types of projects. Digital. Traditional. Social. Etc.
- Education: BA in business, marketing, PR, social sciences or a related field.

ABOUT C&V:

- Even though we're based in the NW we work with a broad range of local, regional and national brands.
- We've been AdAge Agency of The Year. Twice. (for the West Coast and for Culture).
- 4-day work week.
- We're an all-employee owned agency.
- We're collaborative, supportive of one another and work hard for our clients.